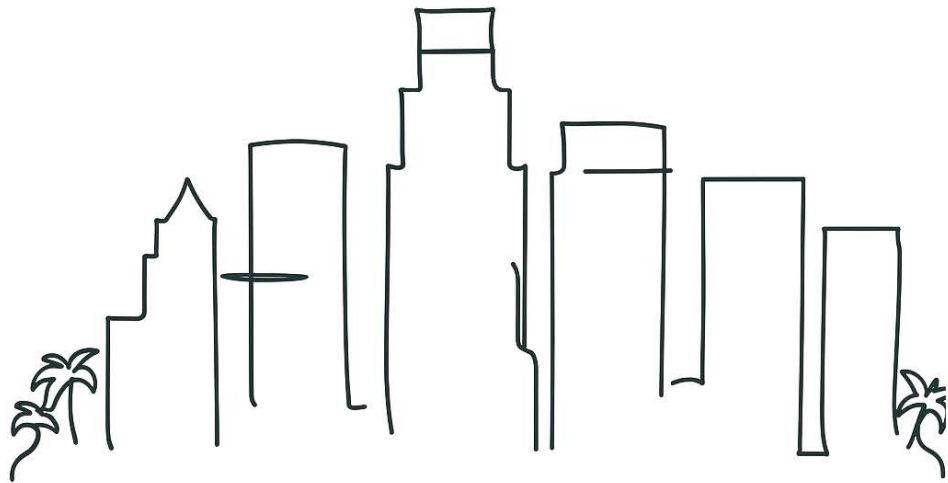


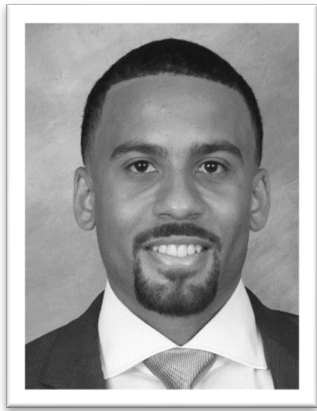


USC Price
*Dollinger Master of
Real Estate Development*

2026 Student Profiles

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Taji Abdullah | MRED (Part-Time, May 2027)

Taji is a Senior Real Estate Officer with the Port of Los Angeles, supporting waterfront redevelopment, commercial leasing, property management, and strategic planning initiatives along the LA Waterfront. His work includes complex RE transactions, public-private development opportunities, stakeholder coordination, and long-range asset planning for the busiest container port in the United States. Prior to joining the Port of LA, he held real estate positions with Los Angeles World Airports and the U.S. General Services Administration, gaining experience in leasing, asset management, budgeting, valuation, and federal real estate acquisitions. Throughout his public-sector career, he has managed staff and worked on high-profile aviation, maritime, industrial, commercial, and government real estate projects. Taji earned a Bachelor of Science in Real Estate, Business Law, and Finance from CSU, Northridge and has earned the CCIM® and CPM® designations. He also completed USC's Ross Minority Program in Real Estate and Viterbi Data Analytics Bootcamp. Taji seeks to further strengthen his expertise in development, planning, and public-private partnerships.



Eric Adler | MRED (Part-Time, May 2027)

Eric is pursuing his MRED at USC part-time after being in the real estate industry for over 7 years, working in several facets of the industry. He holds active Orange County Association of Realtors and State of California Real Estate Licenses where he acquired experience in real estate sales, leases, investments, and contracts. Eric co-founded Apex Acquisition Partners LLC, a company focused on acquiring properties through trusts and foreclosure sales. He also co-founded Blue Pacific Real Estate, a self-contained brokerage designed to move quickly and efficiently on transactions. His passion for real estate developed after joining Nicholson Companies in Newport Beach and taking on special residential development responsibilities. He then joined the Compass Team in Newport Beach, further developing his knowledge of the Orange County market before rejoining Nicholson Companies as Land Acquisition Manager. Eric is a graduate of Georgetown University with a degree in History in 2016.



John Ambert | MRED (Full-time, May 2027)

John is a licensed architect and LEED Fellow with over 15 years of experience delivering high-performance buildings across the United States. He has contributed to over 10M square feet of building projects, including work as a Project Architect for the U.S. Marines and Qualcomm, and on construction teams delivering data centers for META. Operating at the intersection of design and construction, John delivers complex projects where performance, cost, and constructability align. His portfolio includes over 100 projects across K-12 and higher education, corporate campuses, laboratories, and single-family and multifamily residential developments. John has served as Planning Board Chair in San Diego, leading the review of coastal entitlements and development proposals. He serves as a presenter and educator on green building design and high-performance construction programs in California. John earned his Bachelor of Architecture from Cal Poly San Luis Obispo and is pursuing his MRED at USC.



Evelyn Baez Nguyen | MRED (Part-time, May 2028)

She is a licensed real estate agent and holds a General B Contractor license. Professionally, Evelyn is a leading real estate investment and multifamily specialist at Lyon Stahl Investment Real Estate in El Segundo, California. With over seven years of experience, she has successfully closed more than \$100 million in sales across Los Angeles County. Her expertise centers on multifamily investments and development, with a strategic focus on acquisitions and the repositioning of apartment assets. Over the past three years, Evelyn has also expanded into development, actively syndicating and managing her own projects. Evelyn specializes in investment properties, with a strong focus on marketing, pricing strategies, and 1031 exchanges.

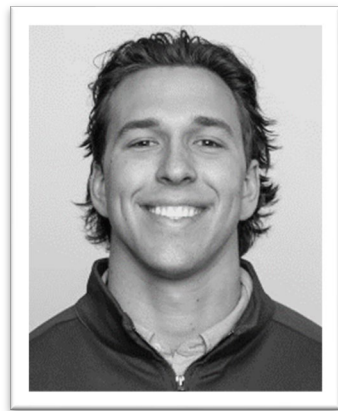
She earned her undergraduate degree in Communications with an emphasis in Business Marketing from California State University of Dominguez Hills in 2019.



Costa Balbao Bertone Di Sambuy | MRED (Full-Time, May 2027)

Costantino is an Italian architect and designer, and founder of Los Angeles based design studio ANNO MILLE. A graduate of London's Architectural Association, Costantino has worked in Milan, Seoul, New York and Los Angeles. Thanks to his foundational experience at the prestigious firm of Peter Marino Architect in New York, Costantino's design portfolio includes some of the most prestigious residential, commercial and hospitality projects in Paris, New York, London and Los Angeles. From personal residences of Fortune 500 founders and CEOs, to retail projects for luxury brands such as the Dior

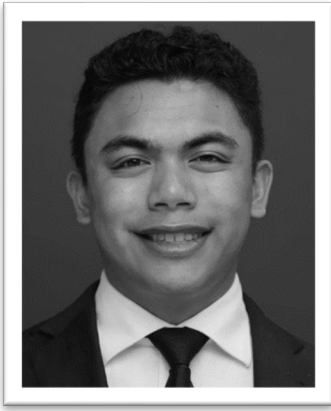
and Bulgari, as well as hospitality brands Langosteria, Peninsula Hotels and Cheval Blanc, Costantino has designed and executed architecture and interiors at the highest end of the market.



Ben Bywater | MRED (Full-Time, May 2027)

Prior to attending USC, Ben gained experience across family office investing, commercial lending, and the sports and entertainment sector. He has worked within the family office space, including experience supporting investment activities connected to the previous ownership group of the Utah Jazz, where he gained exposure to private capital allocation, operating businesses, and real estate strategy. Benjamin specializes in commercial lending and co-founded a real estate debt syndication platform that has deployed over \$40 million in capital over the past three years, structuring and underwriting transactions across a range of asset types. Prior to his

finance career, he was a three-year starting outside linebacker at Brigham Young University, where he earned his Bachelor's degree in Finance in 2024.



John Cervantes | MBA/MRED (Part-time, May 2028)

Currently, he works as a Portfolio Manager within Wells Fargo's CRE Community Lending and Investment (CLI) group in Los Angeles, focusing on affordable housing and tax credit asset management. Prior to transitioning into his current role, John worked in the bank's real estate workout team, where he managed distressed commercial real estate credits across office, multifamily, retail, industrial, and mixed-use assets. He began his career in Charlotte, North Carolina before relocating to Los Angeles. Originally from Canada, John earned a Bachelor of Commerce in Finance from the University of British Columbia's Sauder School of

Business in 2023. Through the MBA/MRED program, he hopes to further develop his expertise in real estate development and investment, while specializing in affordable housing.



Laura Chen | MRED (Part-Time, May 2028)

Laura is a highly skilled Civil Engineer with a proven track record of success across a range of high-profile projects. With expertise in estimating, BIM management, and project management, she has led initiatives such as the \$22 million utility and water recycling infrastructure at SoFi Stadium, in addition to overseeing BIM management for LAUSD school projects totaling \$75 million. As a 2018 undergraduate of USC Viterbi School of Engineering with a Bachelor of Science in Civil Engineering, Laura brings technical precision and strategic acumen to every endeavor. Now serving as a Project Engineer with USC FPM Capital Construction Development, she continues to excel by managing transformative capital projects and

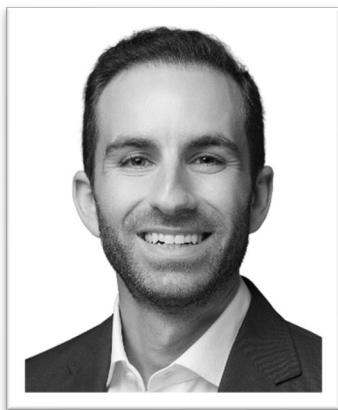
fostering interdisciplinary collaboration. Building on her certifications, including LEED AP BD+C, and her global perspective shaped by international experience, Laura is now advancing her expertise as a graduate student at USC. Her commitment to shaping sustainable and forward-thinking infrastructure defines her journey in the built environment.



Jordan Clark | MRED (Part-time, May 2028)

Jordan Clark is co-founder of Taylor & Clark, a development consulting platform based out Irvine, CA. Prior to founding Taylor & Clark in 2023, Jordan worked as a project manager for over 5 years at both private and public development companies in both multifamily and single-family housing including Williams Homes, KB Home, and Meta Housing Company. Taylor & Clark currently provides entitlement and management services for over 30 different companies across Southern California markets with over 7,500 single family units under our current management. Jordan is responsible for conducting due diligence, managing large consulting teams, entitlements, community design, and all related development activities.

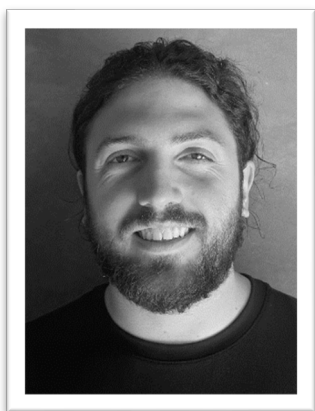
Projects range in size from small infill projects at 25-50 units to over 2,200 master planning communities. Jordan graduated from the University of Los Angeles, California with a B.A and is now seeking a Masters in Real Estate Development from University of Southern California. Currently, Jordan lives in Santa Clarita with his wife and four young children.



Eytan Davidovits | MBA/MRED (Part-time, May 2028)

Eytan is a Staff Product Manager at Mainstay, a real estate technology company where he builds AI products for some of the largest institutional single-family investors in the country. Working closely with these investors has given him direct exposure to how institutional real estate capital operates, from deal structuring to capital markets reporting. Before Mainstay, he spent a decade in tech leading product teams and driving strategy across multiple companies. Outside of tech, he has completed three renovation projects in San Francisco, West Hollywood, and Beverly Hills. Eytan is pursuing the dual MBA/MRED to bridge his technology

background with real estate development. He plans to pursue commercial development in Southern California. He earned his Bachelor of Arts in Economics from UCLA in 2015.



Aristotle Douglas | MRED (Full-Time, May 2027)

He currently works at his family-owned Real Estate investment and development firm, where he is involved in development, finance, and asset management across a diversified portfolio of self-storage, multifamily, and industrial assets throughout the West Coast. Prior to attending USC, Aristotle was involved in the ground-up development and lease-up of multiple projects, contributing across key phases of the development lifecycle. His responsibilities included coordinating with contractors and consultants, performing financial analysis, and supporting capital execution. He has worked on projects from pre-development through stabilization, focusing on

operational performance and long-term asset value. Aristotle's passion for RE is rooted in execution and ownership. He is particularly drawn to carrying projects across the finish line and creating value through the repositioning of underutilized or aging assets. He approaches development with a long-term, hands-on mindset, emphasizing discipline, adaptability, and accountability.



Kevin Ellyson | MRED (Part-Time, May 2027)

Kevin is a construction professional with 12 years of project management experience working for development companies and general contractors throughout Southern California and Washington. As Manager of Special Projects for Shawmut Design and Construction in Los Angeles, Kevin worked with retail companies to deliver successful projects to high end retail clients. From pre-construction and planning through close out, Kevin completed projects for clients Apple, Louis Vuitton and Chanel. While working as a Project Manager for Canfield Development, Kevin worked on numerous residential projects. Most notably, overseeing construction of USC student housing project, Hoover and Adams Apartments, a (46) unit apartment

building with 2,000 SF of retail, pool and gym. Kevin received his Bachelor of Science in Construction Management from the University of Washington in 2012.



Dottie Flanagan | MRED (Full-Time, May 2027)

Dottie has experience in asset management at Shea Properties, where she supported a portfolio of 33 apartment communities with over 10,000 units across California, Colorado, and Washington. She worked on financial and operational initiatives across the communities, including market research and renovation analysis. Her work focused on improving asset performance and driving incremental revenue. She partnered with property management teams to identify opportunities for improvement and worked with the development team to support the underwriting process. Prior to joining Shea Properties, Dottie worked on the Institutional Business Development

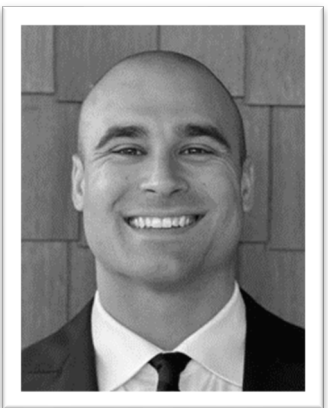
team at Neuberger Berman, where she focused on client strategy and relationships. Dottie earned a Bachelor of Science in Finance and Marketing from Georgetown University in 2022.



Joe Foley | MRED (Full-Time, May 2027)

Joe is currently a Director at Gantry, the largest independently owned mortgage banking firm in the country, where he has closed over 75 transactions totaling more than \$1 billion across multifamily, industrial, retail, office, mixed-use, and self-storage assets. He structures and executes financings across the full capital stack, including permanent, bridge, construction, mezzanine, joint venture equity, and preferred equity. His responsibilities include sourcing business, financial modeling in Excel and Argus, and leading end-to-end due diligence by coordinating with consultants, title and escrow teams, legal counsel, borrowers, and lenders

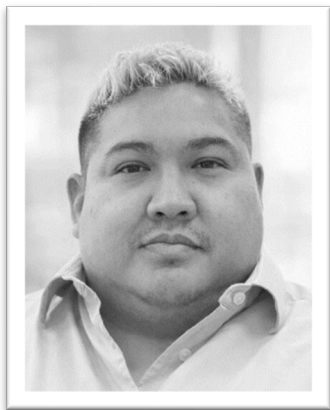
through closing. Prior to Gantry, Joe earned a B.A. in Economics from Santa Clara University in 2022, where he was a varsity basketball player.



John "JC" Genova III | MRED (Part-Time, May 2027)

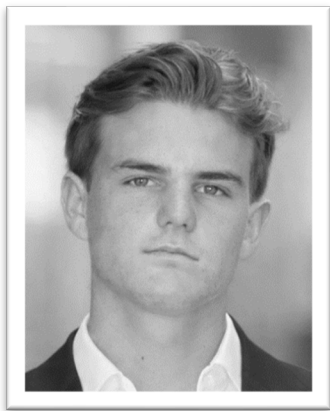
John brings nearly a decade of experience in commercial and residential construction having worked with general contractors on projects throughout Southern California. Currently, he manages luxury home developments for Dugally Oberfeld, a renowned builder and developer, directing the entire construction process from initial planning through completion in Los Angeles and Orange Counties. JC has successfully led a diverse portfolio that includes multifamily builds/value-adds, custom homes, spec builds, tenant improvements, and industrial projects, overseeing all aspects of business operations and project life cycles. JC holds a Bachelor of Arts degree in Economics from the University of Colorado and looks forward to furthering

his academic journey as a part time student in the MRED program.



Alan Hernandez | MRED (Part Time, May 2028)

After earning a B.S. in Urban and Regional Planning from California Polytechnic University, Pomona in 2017, Alan worked in the planning field in several capacities including Planning Consultant, Entitlements Coordinator, and City Planner. His experience includes processing development projects across Southern California including SD, OC, and LA counties with work in residential, commercial, and industrial developments. In his current role at the City of Whittier, he works closely with developers, consultants, and city departments to facilitate entitlement, permitting, and construction review processes. He has collaborated with interdisciplinary teams to ensure projects are thoroughly reviewed, conditioned, and approved in accordance with municipal regulations. He also participates in public hearings including the City Council, Planning Commission, Historic Resources Commission, Design Review Board, and Zoning Administrator to advance development projects and adopt zoning ordinances.



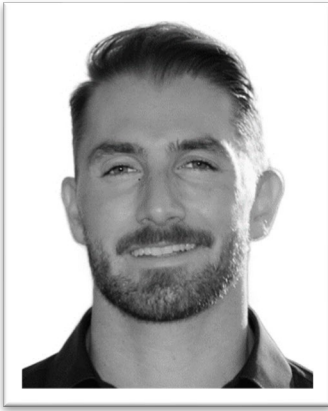
Jackson Hirchag | MRED (Full-time, May 2027)

Jackson is a seasoned professional who has strong background in credit underwriting and real estate acquisitions. For the last two years, Jackson has been working as a credit analyst at Partners Bank of California where he underwrites complex real estate transactions across multiple asset classes including multifamily, industrial, retail, and office. To date, he has executed approximately \$100MM in deal volume and manages a \$500MM commercial loan portfolio. Outside of his responsibilities at the bank, Jackson works as an acquisitions analyst for a real estate syndicate that targets multi-tenant light industrial and small-bay industrial assets throughout the Midwest. He plays a pivotal role within the due diligence process and has helped close sixteen transactions totaling over \$65MM. Jackson earned his Bachelor of Business Administration in finance from Baylor University.



Charlie Hollingsworth | MRED (Part-time, May 2028)

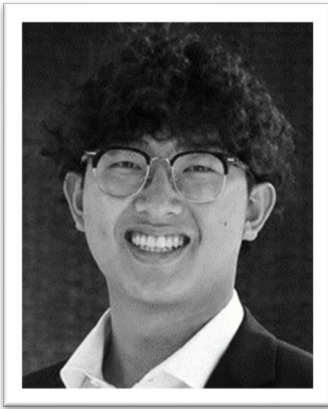
Charlie is a development manager on Cain's development team in Los Angeles working on the One Beverly Hills project. One Beverly Hills is one of the largest mixed-use privately held developments in the United States valued more than \$10 billion dollars. Charlie has worked on the project for over four years from its initial groundbreaking. Before joining Cain, Charlie worked for Partners Capital Solutions as a development manager. Charlie has also held a role at Portal Investment Management as a financial analyst. Charlie holds a Bachelor of Science with financial applications in economics from Southern Methodist University. Charlie graduated from Southern Methodist University in 2019.



Hayden Kaiser | MRED (Full-Time, May 2027)

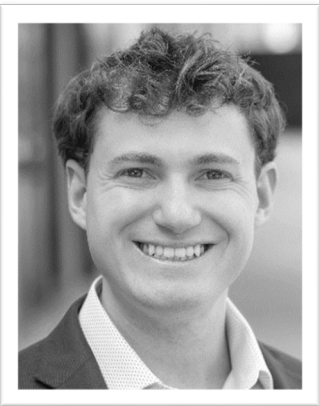
Hayden enters the MRED program with nearly 9 years of construction field experience. He has helped build and turn over hundreds of rentable and for-sale units across the Denver metro area. For the last 4 years, he has worked as a construction Field Superintendent for Embrey Partners, a vertically integrated real estate investment company. Responsibilities of this role included scheduling and managing underground utility work, MEPF system rough-in, building envelope and exterior façade assembly, and interior finish installation in apartment units and community amenity spaces of \$100M+ multifamily developments. His professional experience also

includes close coordination with architects, engineers and designers to resolve constructability issues, oversight of municipal and third-party inspections, and work with city building departments to obtain Certificate of Occupancy for these projects. Hayden received his Bachelor of Architecture degree from the University of Oregon in 2017.



Harrison Kam | MRED (Full-Time, May 2027)

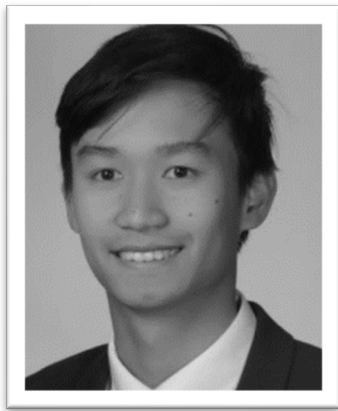
Harrison enters the MRED program with experience in commercial real estate brokerage, development, valuation, and investment analysis. Prior to beginning the program, he worked on sales and leasing assignments involving multifamily, retail, office, and development properties throughout Southern California. His responsibilities included underwriting, market research, property valuation, transaction coordination, and lease negotiations. Harrison earned his Bachelor of Science in Real Estate Development with a minor in Business Administration from the University of Southern California in 2024.



Elijah Klein | MRED (Full-Time, May 2027)

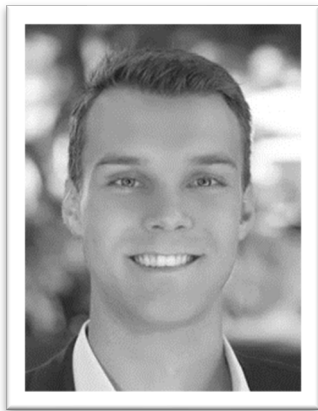
Graduate student and an early-career real estate professional with experience in construction operations and project delivery. Prior to USC, he progressed from entry level operational roles to coordinator of the Special Projects Division at Anvil Steel Corporation, where he managed custom structural steel scopes for clients including Costco, The Home Depot, and Microsoft. He helped maintain aggressive construction timelines by coordinating bespoke steel solutions for late design revisions, supplier discrepancies, and field constraints that standard fabrication processes could not adequately resolve. Elijah also regularly assisted leadership

through analyzing labor utilization trends, identifying production bottleneck patterns, and forecasting labor and capital allocation. Elijah earned a Bachelor of Business Administration with a concentration in Real Estate and Urban Land Economics from the University of Wisconsin-Madison in 2023 and is ecstatic about growing alongside his newfound USC Trojan family.



Jay Lam | MRED (Part-Time, May 2027)

Jay has over 5 years of experience working in the commercial real estate industry and started his career at AMC Investments, a limited partner investment firm. At AMC Investments, Jay covered all asset classes and was involved in acquisitions, asset management, dispositions, and investor reporting. Being motivated by the entrepreneurial aspect of the business, Jay joined Archway Equities, a third-generation family office and real estate operator where he has been an integral part of a team that closed on over \$650 million of transaction volume and \$260 Million of acquisitions over the past three years. He is focused on multifamily acquisitions and is responsible for sourcing, underwriting, performing due diligence, producing investment memorandums, working with capital partners, and closing investment opportunities across the country. Jay earned his Bachelor of Science in Finance from the University of Rochester in 2019.



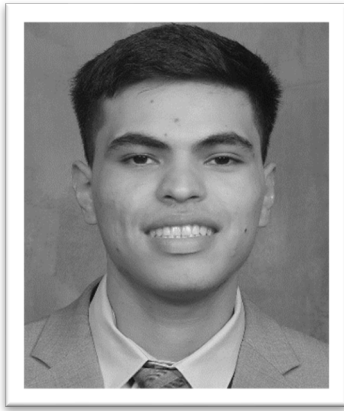
Colin LaPorte | MRED (Part-Time, May 2027)

Colin is a seasoned design and construction project manager with over eight years of experience managing high-end residential and mixed-use developments throughout Los Angeles and a few other states. He currently serves as a Senior Project Manager at Riehl Construction Consulting, where he leads a portfolio of luxury residential projects valued between \$5M–\$65M, overseeing all phases from design to pre-construction through closeout. Prior to Riehl, Colin held project management roles at Plus Development Group and IDS Real Estate Group, where he contributed to notable commercial and residential projects, throughout the Los Angeles area. With a keen focus on client relations, budgeting, and process optimization, he brings a comprehensive understanding of both design and construction management. Colin holds a B.A. in Urban Design and Architecture from New York University. He is also a licensed California Real Estate Salesperson



Nica Lewis | MRED (Full-Time, May 2027)

Nica has a comprehensive background in the full lifecycle of residential construction and property management with 5+ years at her family-owned firm, and has previously worked for Property Management companies such as Mark Taylor and Korman Communities. She is responsible for nearly all aspects of the development sequence, from targeting acquisitions, contract negotiations, entitlements, permits, and budget management. Currently serving as Operations/Project Manager, Nica has directly overseen the transition from raw land to build-ready pads, managing complex grading operations, earthwork, and site preparation for ground-up residential builds in Southern California. By coordinating subcontractors across all trades, she ensures technical precision from the initial soil stabilization to the final certificate of occupancy. Nica holds a degree from Arizona State University with a B.A. in Business Administration, Class of 2021, and she looks forward to leveraging USC's technical rigor to transition into high-impact development.



Rafael Lorenzana | MRED (Part-time, May 2028)

Is a Los Angeles-based real estate professional with experience across brokerage support, acquisitions, and financial analysis. He is currently with GFT Inc, where he supports right-of-way acquisitions for the Port of Long Beach's Pier B On-Dock Rail project, coordinating with property owners, tenants, and public agencies to advance a major infrastructure development. He previously developed investment analysis experience through roles with Meridian Real Estate Partners and Project Destined, and further strengthened his financial modeling skills at the USC Ross Program, where he was part of the winning team in the Summer 2024

session and underwrote a ground-up development using a 10-year discounted cash flow (DCF) model. Rafael holds a B.S. in Business Administration with a minor in Finance from California State University, Los Angeles and is focused on transitioning into real estate development.



Pauline Martinez | MRED (Part-time, May 2027)

Pauline is the founder and CEO of Pauline Martinez Investments (PMI), an LA firm focused on residential and commercial urban property development with an emphasis on sustainability. She directs PMI's investment properties through every stage of ownership—acquisition, renovation, leasing, and asset management—and provides consulting services to multifamily condominium communities. As longtime President of the Board of Directors of City View Terrace, a 106-unit condominium community, she oversaw a \$500,000 annual budget and led five major conservation and capital improvement projects, including an LADWP

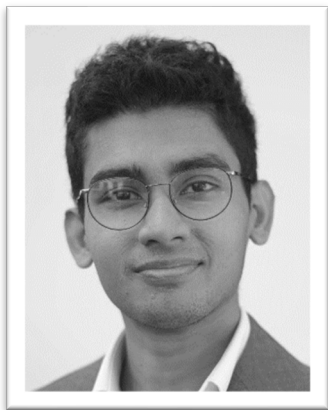
Community Impact Award-winning landscape conversion. A senior-level administrative specialist at USC, she is a double alumna with a bachelor's degree in Public Policy & Management (2011) and a master's degree in Social Entrepreneurship (2020) and completed the Ross Minority Program in Real Estate Development in 2023.



Reginald Mason | MRED (Full-time, May 2027)

Reginald is a dedicated real estate development and finance professional with more than 10-years in institutional capital markets, private equity, and affordable housing investments, finance and acquisitions. He has a strong understanding and expertise in financing real estate projects with Low Income Housing Tax Credits, New Market Tax Credits, and Tax-Exempt Private Activity Bonds. Some of Reginald's capital markets, and affordable housing financing milestones have included: advisory representation of Michael Jackson in recapitalizing his prior interest in Sony-ATV Publishing; syndication and acquisition of the famed Death Row Music building in

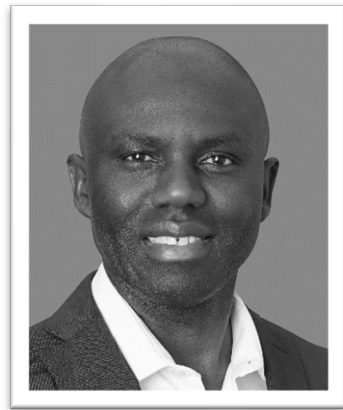
Beverly Hills, CA; and most recently, successfully led Atlanta Housing Authority in receiving its Issuer Credit Rating from Standard & Poor's. This was Atlanta Housing Authority's first time in its 85-year history being rated. The rating issued by Standard & Poor's was an A+. Reginald is looking forward to becoming more engaged in affordable housing finance and development, with a view to having a multi-billion dollar, economic impact on the life outcomes of his fellow citizens.



Parmesh Govind Meenakshinathan | MRED (Part-Time, May 2028)

For the last three years, Parmesh has been working in the aviation sector at Corgan, the nation's second-largest aviation architecture firm, on the new \$1.2B Hollywood Burbank Airport Replacement Passenger Terminal project. This accelerated progressive design-build joint venture—fast-tracked for the 2028 Olympics—has afforded him the opportunity to be involved in all phases of the project cycle from conceptual and schematic design through construction administration and project closeout. Parmesh has also been an active member of ULI Los Angeles's Young Leader's Group Committee and

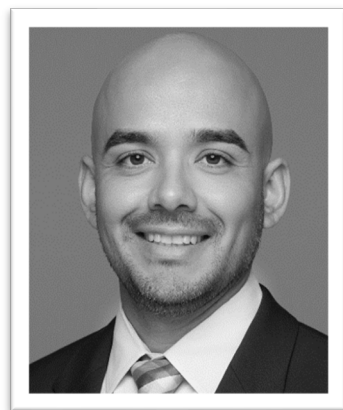
holds a LEED Green Associate certification from USGBC. Parmesh earned his NAAB accredited Bachelor of Architecture from California Polytechnic State University, San Luis Obispo in 2023; and holds a certificate in Real Estate Development Fundamentals from Harvard.



Chester Morgan | MRED (Part-Time, May 2028)

Chester is a Transaction Management Analyst within CBRE's Advisory Services (AS) business supporting multi-market/Global Occupier clients in their real estate transaction life cycle to ensure optimal outcomes. His responsibilities include market research, financial analysis, due diligence, managing lease negotiations, acquisitions, disposition and portfolio assessments. He coordinates communication between all parties involved, streamline the transaction process and providing strategic advice to align real estate decisions with the client's business goals, ultimately maximizing value and minimizing risk. Previously, he was a Program Manager, mid-

level management within AS collaborating on various initiatives to establish and scale the Account Management Platform that has direct oversight of a Transaction Management community of over 600+ professionals. He got into CRE after completing his military service. He earned his B.S. in Business from USC Marshall School of Business, 1999 and his MBA in 2021.



Jacob Myers | MBA/MRED (Part-Time, May 2028)

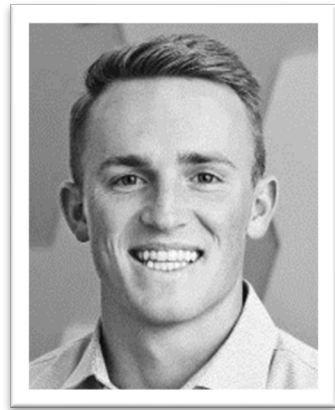
Jacob is an Airway Transportation Systems Specialist with the Federal Aviation Administration, where he maintains and manages the electronic systems supporting air traffic control operations. In this role, he has developed deep technical expertise in mission-critical infrastructure, along with experience in project coordination within a highly regulated federal environment. Alongside his FAA career, he has been an active owner/operator of value-add multifamily real estate across Long Beach and LA since 2017, where he directs all aspects of the investment lifecycle, including acquisitions, financing, renovations, contractor oversight, and

property management. His strategy centers on repositioning underperforming assets through targeted renovations and rent growth. Jacob earned his B.A. in Business Admin with a Finance Concentration - Real Estate Track from CSU, Fullerton. He is pursuing the dual MBA/MRED to transition into real estate development full-time and scale his multifamily portfolio.



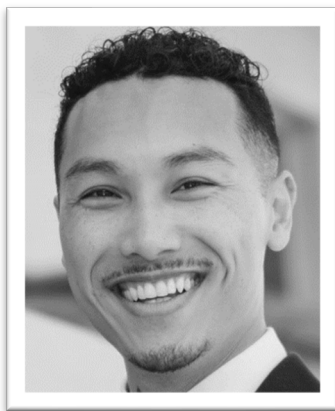
Kevin Nguyen | MRED (Part-time, May 2028)

Kevin is a real estate development professional with five years of experience across multifamily, retail, and industrial product types. He currently serves as an Assistant Development Manager at Rexford Industrial Realty, a leading industrial REIT with over 50 million square feet of infill industrial assets across Southern California. In his role, Kevin manages site due diligence, entitlements, and permitting for redevelopment projects. He coordinates with architects, engineers, and CEQA consultants, and works closely with city staff to secure approvals. His experience includes navigating complex regulatory processes and advancing projects within constrained infill markets. Kevin is an active member of NAIOP SoCal, where he participates in the Legislative Affairs Committee, engaging with policy issues impacting commercial real estate development. He earned his Bachelor's degree from the University of California, Santa Barbara.



Andrew Parkin | MRED (Full-Time, May 2027)

Andrew is a full-time student in the Dollinger Master of Real Estate Development program at the USC Price School. He brings five years of experience as a Development Manager at Colmena Group, a Salt Lake City-based development and investment company with \$2.0B+ AUM. In that role, Andrew has executed \$402M in transactions totaling over one million buildable square feet across industrial, multifamily, commercial, and land development. He has delivered seven ground-up projects and one value-add investment, supported five land acquisitions, and contributed to multiple asset dispositions. His responsibilities span the full development lifecycle, including site selection, financial underwriting, entitlements, stakeholder coordination, and disposition. Andrew earned a Bachelor of Science in Finance from the University of Utah's David Eccles School of Business in 2022.



Andrew Penn | MRED (Full-Time, May 2027)

Andrew Penn is a Managing Partner at Stone Valley Communities, a real estate development firm based in California's Central Valley. He has worked on the acquisition, annexation, entitlement, and master planning of over 200 acres of land, with a focus on large-scale residential subdivision and walkable mixed-use community development. Prior to USC, Andrew held a leadership role in enterprise technology at Microsoft Corporation, where he was responsible for Cloud & AI sales strategy across a \$60 million nationwide territory, advising strategic Fortune 500 clients on digital transformation initiatives. He earned a Bachelor of Science in Computer Science from the University of California, Irvine in 2019. Andrew is currently a full-time candidate in the Master of Real Estate Development program at the USC Price School of Public Policy.



Nicholas Puccio | MRED (Part-Time, May 2028)

Nicholas brings 20 years of experience in real estate brokerage, corporate real estate, acquisitions, and development across commercial, retail, mixed-use, and multifamily projects. He currently serves as VP of Acquisitions & Development for a family office focused on the acquisition, entitlement, and development of mixed-use and multifamily communities. He began his career with a boutique RE brokerage, negotiating lease agreements and transactions for national retail tenants. He later transitioned into corporate RE leadership roles with Pep Boys, ABRA Auto Body & Glass, and Caliber Collision, serving as RE Manager, Director of

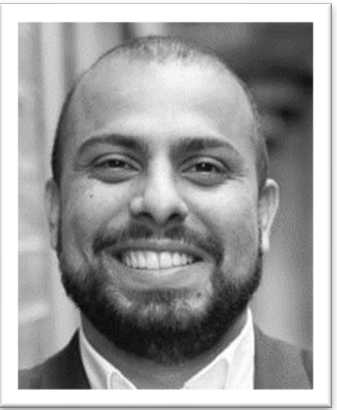
Acquisitions & Corporate Development. In these roles, he led site selection, acquisitions, lease negotiations, and market expansion initiatives across multiple markets. Prior to his current position, he served as Senior RE Manager at Boos Development West, responsible for ground-up single-tenant retail developments, land acquisitions, entitlements, and lease negotiations.



Sam Pugsley | MRED (Part-Time, May 2027)

Sam works in land and finance at Grnobl Land Co., a Utah-based residential land development and investment firm, where he leads capital raising, acquisitions, and due diligence. He has placed over \$123M of debt and equity across family offices, high-net-worth individuals, institutional groups, banks, credit unions, and private lenders, with another \$50M+ committed and pending close. He has underwritten and led diligence on \$750M+ of prospective acquisitions, and negotiates land banking structures and purchase agreements directly with national homebuilders, maintaining ongoing transaction relationships with three of them. Prior to

Grnobl, he spent four years at Brighton Communities in Provo, Utah, sourcing, underwriting, entitling, and developing multiple communities. He began his career as a debt strategies analyst at Sundance Bay. Sam earned his B.S. in Finance from Brigham Young University.



Omar Pulido | MRED (Part-time, May 2028)

Omar Pulido is a Senior Project Director at Trifiletti Consulting in Los Angeles, where he manages land use entitlements, CEQA compliance, agency coordination, and project delivery for complex RE developments and transportation infrastructure projects. He currently serves as a Program Manager for the Inglewood Transit Connector Program, a multi-million-dollar transportation investment in the City of Inglewood, and led efforts securing over \$500M in state funding for the Program. His experience includes managing multidisciplinary teams to secure entitlements for projects such as the \$1.25B Television City Studios redevelopment and the

Evermont mixed-use affordable housing development and SEED LA boarding school in South Los Angeles. Prior to Trifiletti Consulting, he worked with the City of LA, including roles with LA World Airports and the Office of Councilmember Mike Bonin. Omar earned a B.S. in Urban and Regional Planning from the California State Polytechnic University, Pomona in 2012.



Xuewen (Ruby) Quan | MRED (Part-time, May 2028)

Xuewen (Ruby) Quan is a Building Information Modeling Program Specialist at USC Facilities Planning and Management, where she has led digital asset initiatives since 2014. She currently oversees the BIM 3D models for over 100 buildings on the USC campus, managing approximately 5.8 million square feet, representing 27% of the university's total gross area. Her expertise lies in developing digital twin solutions and integrating BIM with Building Automation Systems and IoT to optimize asset management and sustainability. By leveraging these models, she streamlines maintenance and improves occupant comfort across the built ecosystem. Xuewen holds an M.S. in Civil Engineering from USC (2014) and is currently completing a Master of Building Science at USC (expected May 2026).



Raymond Salem | MRED (Part-Time, May 2027)

Raymond is a dynamic real estate professional with almost a decade of experience in investment, asset management, and consulting. Currently working with CGI as Director of Asset Management. Previously working as an Asset Manager at Tripalink Real Estate, he led the financial and operational aspects of the company's 1,100-unit investment portfolio, which includes student housing, co-living, multi-family, and mixed-use projects across multiple states. Prior to his current work, Raymond operated his own successful investment, asset management, and consulting firm, where he managed his own portfolio and advised other real estate owners and managers on acquisitions/dispositions, operations, and value-add projects. He is a proven leader in the industry, with a track record of delivering results for his clients and stakeholders. Raymond earned his bachelor's degree in finance from California State University, Northridge.



Herman Sarim | MRED (Part-Time, May 2027)

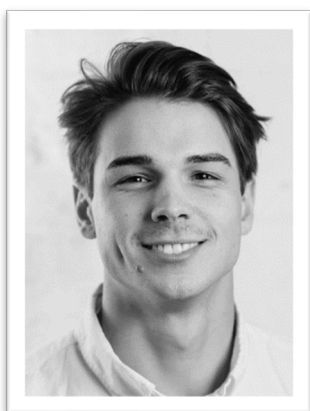
Herman is a corporate real estate professional with two decades of experience in managing extensive real estate portfolios across the Asia Pacific, Middle East, and the United States. In his current role as Lead Project Manager at the Federal Reserve Bank of New York, Herman oversees the design and construction of a 400,000 sq. ft. currency processing facility. Previously, Herman was a Corporate Real Estate Director at Cigna Corporation, where he was responsible for a \$100 million annual capital budget, executing a diverse range of projects across the U.S., including large-scale workplace redesign projects. Before relocating to the US, Herman served as a Corporate Real Estate Manager for Cigna International, where he managed Cigna's real estate portfolio in Asia and the Middle East. Herman holds a Project Management Professional certification and completed his Bachelor of Science (Building) from the National University of Singapore in 2005.



Theodore Semeniuta | MRED (Full-time, May 2027)

Ted is a commercial real estate professional and licensed California attorney with nearly a decade of experience in international tax consulting, including roles at Deloitte and KPMG. A longstanding interest in real estate led him to pivot toward development and investment. He holds a California real estate sales agent license with eXp Commercial, an international brokerage, where he has worked across Los Angeles on office and retail transactions. His experience includes multifamily development through his own venture, as well as international business experience across cross-border transactions, facility construction, and operations. Ted earned his J.D. and an LL.M. in

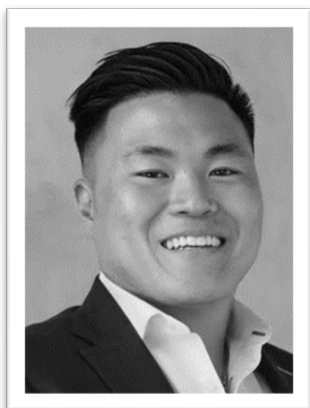
Taxation from Loyola Law School, and a bachelor's degree in Economics with a minor in Accounting from UCLA. He is pursuing the MRED program to further develop expertise in real estate development, finance, and capital markets.



Samuel Sheekey | MRED (Full-time, May 2027)

Sam brings extensive project management experience at Turner Construction, where he led complex projects across life science, mixed-use, healthcare, residential, and aviation sectors. There he developed disciplined expertise in cost control, schedule management, and translating design into buildable solutions. At Trunk Tools, he worked with engineers to develop AI-enabled workflows for construction field operations, bridging technology and field execution. He is pursuing his General Contractor license and is focused on vertically integrated development models that bridge the gap between capital and construction. Prior to his development work, he earned his Bachelor's degree in Civil Engineering from UCLA, where he played water

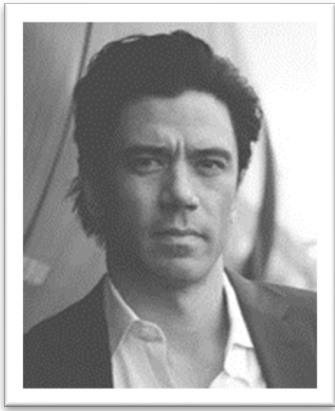
polo, bringing rigorous technical thinking and high-performance teamwork to every challenge.



Kevin Kyung-Soo Sin | MRED (Part-Time, May 2027)

Kevin is a Vice President at CBRE focusing on the acquisition and disposition of multifamily properties and land developments across Southern California. He began his career in 2017 where he quickly gained traction and was named CBRE's Rising Star. With a proven track record as a market leader, he excels in strategizing and delivering exceptional value to his clients. Sin, along with his team, have completed over \$5 Billion in sales and financing with 30-40% market share in Los Angeles County and the Inland Empire. Prior to entering Commercial Real Estate, Sin graduated from the University of La Verne with

a Bachelors in Business Administration in 2017. He created his own Non – Profit through the University and partnered with the Thirst Project to help end the global water crisis. Kevin is an Eagle Scout of America.



Shane Terry | MRED (Part-Time, May 2027)

Shane is a co-founder of Ritual Development Group based in Las Vegas Nevada focused on creative placemaking and urban development. With a diverse entrepreneurial career beginning as founder/CEO of multiple highly regulated cannabis companies, he gained construction and project management experience building industrial, manufacturing and retail facilities from concept to operations. He has obtained Director-level capital markets experience, currently serves on the Nevada Governor's Advisory Council and as founder of Pure Vertical Ventures has consulted and operated in 4 countries. Shane also served multiple combat tours as an F-

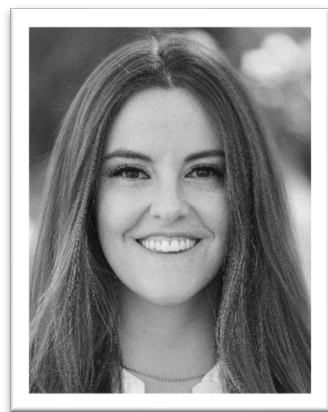
16 fighter pilot, graduated #1 in his class at the Air Force Weapons School (Top Gun) and finished his military service as Flight Commander and senior instructor at Top Gun. With a B.S. from the US Air Force Academy, Shane joined the Trojan family as a recent graduate of the USC Lusk Ross Program in Real Estate.



Aidan Tracey | MRED (Part-Time, May 2027)

Aidan Tracey is an Assistant Vice President of Portfolio Management at Western Alliance Bank, where he supports the national affordable housing investments team. Before joining Western Alliance Bank, Aidan previously interned with CBRE Group, Inc. A graduate of the University of Arizona's Eller College of Management with a degree in Economics, he completed the bank's 18-month Commercial Banking Development Program. Aidan manages a \$1.4BN debt portfolio spanning over 70 properties. His responsibilities include underwriting, originating transactions with low-income housing tax credit (LIHTC) syndicators, conducting quarterly portfolio reviews,

and supporting the management of the Bank's LIHTC Equity investments. Aidan is currently pursuing a Master of Real Estate Development on a part-time basis.



Alyssa ("Aly") Wendzel | MRED (Part-time, May 2028)

Aly is the Director of Real Estate Strategy & Investment at BioRealty, Inc., a life science real estate firm specializing in acquisition, development, and long-term ownership of single-tenant net lease assets. She plays a key role in investment strategy, capital formation, and end-to-end transaction execution, including raising \$7M in equity and closing a \$17M biomanufacturing acquisition. As a co-sponsor with capital at risk in a lean, sponsor-side environment, Aly focuses on aligning tenant operations, capital constraints, and development risk to support long-term project outcomes. She has advanced over \$80M in acquisition and development opportunities and shaped pre-development strategy for complex, cGMP-

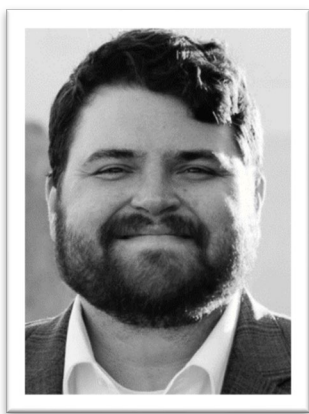
compliant facilities. Aly earned a Bachelor of Arts in Anthropology from the University of California, Berkeley in 2015.



Jiaqi Wu | MRED (Part-Time, May 2027)

Jackie Wu is a Real Estate Finance Associate at the Los Angeles Development Fund, a nonprofit controlled by the City of Los Angeles, where she evaluates New Market Tax Credit (NMTC) opportunities and supports underwriting, compliance, and asset management for the city's community development initiatives. Previously, Jackie was a Real Estate Analyst at IY International Inc., where she led investment presentations, site research, financial modeling, and portfolio management for real estate acquisitions and dispositions. She also contributed to lease administration and transaction execution. Jackie earned her B.A. in Business Administration with an emphasis in Finance and Accounting from the University of California, Irvine's

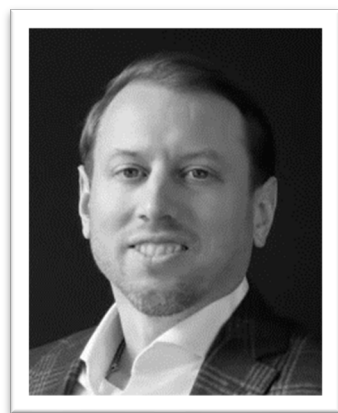
Paul Merage School of Business in 2020.



Dave Yount | MRED (Part-Time, May 2028)

Dave is a Valuation Associate at Bowery Valuation, where he specializes in the appraisal of multifamily, mixed-use, retail, office, and industrial properties throughout Southern California. His experience includes market analysis, financial modeling, highest and best use analysis, and the valuation of developments. He is currently working toward his CA Certified General Appraiser license and pursuing advanced industry designations including the MAI and CCIM. Prior to entering commercial real estate, Dave worked in sports analytics, including roles with the Milwaukee Brewers and the Society for American Baseball Research (SABR) where he applied statistical

modeling, data analysis, and performance evaluation techniques to support player scouting, research, and decision-making. He also founded Sport Analytics, an education company focused on professional training and certifications in sports analytics. Dave graduated Summa Cum Laude from ASU's W. P. Carey School of Business in 2025 with a degree in Business Data Analytics.



Nick Zocher | MRED (Part-Time, May 2027)

Nick is a real estate investment professional with over seven years of investment management experience encompassing both acquisitions and asset management. Within these roles, his primary responsibilities have included deal sourcing and underwriting, transaction management, procuring debt and preferred equity, JV partnership formation, business plan execution and investor relations. To date, Nick has executed over 40 separate acquisitions of value-add multifamily investments equal to a combined total capitalization of \$500m and overseen dispositions in excess of \$100m. In his current role, Nick is an Asset Manager at Los Angeles-based Decron Properties, where he oversees a portfolio of \$1b of

multifamily assets across the Bay Area and San Diego County. He will be continuing in his role full-time while pursuing the MRED degree on a part-time basis. Nick earned his Bachelor of Business Administration from Western Michigan University in 2014.